



## Overview of Dialog’s capabilities

Established in 1979, the Dialog Group is Australia’s largest, privately owned information technology professional services organisation. Dialog provides IT services to corporate and government organisations in a variety of industries using numerous technologies.

The group employs over 1,200 IT consultants working from offices in **Melbourne, Sydney, Brisbane, Adelaide, Canberra, Darwin, Perth and Hong Kong**. Most of Dialog’s people are full-time employees with an average of over 18 years’ experience in IT.

### Our Business

Dialog’s core business is designing, developing, managing and supporting IT solutions that help our clients achieve maximum value for money from their IT investments.

Our services span the complete system lifecycle from requirements analysis through to building, deploying and supporting corporate business systems.

Our corporate culture encourages our consultants to adapt to the requirements of specific projects.

We encourage communication between all stakeholders to reach desired outcomes and bring experience and enthusiasm to our projects.

### Our Methodologies

Dialog works with a range of project management tools, frameworks and methodologies. For many clients, we work within an ITIL-based service management framework and use the PRINCE2 project management methodology.

Other clients prefer that we use their in-house methodology or Dialog’s own SAGE methodology, which has been continuously refined since its development in the early 1990s. It is a proven and comprehensive methodology for achieving best practice in IT project management and service delivery. The Dialog SAGE Methodology and Quality Management System is certified to the ISO 9001 standard. It provides Dialog’s people and clients with a sound set of guidelines and standards to enhance the quality of delivery in all projects



**Microsoft:** As a Gold Certified Partner, Dialog builds innovative solutions using Microsoft’s platforms and products. Dialog’s Microsoft trained consultants are proficient in using all Microsoft products (e.g. CRM, NAV, AX) as well, the latest .Net framework, SharePoint, Exchange and SQL server.



**IBM:** Dialog is an IBM Advanced Partner. Dialog’s people have expertise in many key IBM technologies including WebSphere, Lotus, Domino, Tivoli, DB2, Cognos and FileNet.



**Oracle:** Dialog is an Oracle Worldwide Gold Partner. Dialog designs, develops and supports solutions using the complete stack of Oracle products including Oracle DB, E-Business Suite, Fusion, Hyperion and SUN solutions.



**Google:** As the largest Google Enterprise Partner in the Asia-Pacific region, Dialog provides value-adding Google services and products to its clients. We are experts in leveraging the power of Google Earth, Google Maps, Google Search and Google Apps for organisations.



**SAP:** Dialog provides services for many of SAP’s products with a focus on ERP, CRM, Process Integration and Process Orchestration. Dialog is an SAP Value Added Reseller for HANA (SAP’s high performance in-memory database), Business Objects and SAP mobility solutions, Afaría and the SAP Mobile Platform.



**AWS:** Dialog is one of Australia’s largest Amazon Web Services Consulting Partners. Dialog has built robust, auto-scalable, high availability applications (including mobile apps) using the AWS platform. We can also host and support your applications using the AWS cloud.

*Dialog delivers high quality, timely and responsive services regardless of whether the job is a few days' work or a multi-million dollars fixed price project. Dialog helps its clients achieve the best from their systems and technology investment.*

## Our Range of Services

- Applications architecture, design, development, integration, testing, deployment, documentation, training, maintenance and support services for all types of systems (e.g. GIS, Mobile Apps, Web applications, core business systems and workflow solutions).
- Cloud strategy and services.
- Managed application support services and application outsourcing services.
- Consultancy services, including IT strategic planning, project management, quality assurance, change management, security and business continuity planning.
- Business analysis and process design services.
- Business intelligence services, including data management, data warehousing and enterprise performance reporting.

## Our Locations



## Our Clients

Dialog works with hundreds of government and business clients of varying sizes. Our clients include:



## The Dialog Group of Companies



**Dialog**  
Dialog provides a broad range of IT services to government and private organisations.

[www.dialog.com.au](http://www.dialog.com.au)



**ICEMEDIA**  
ICEMEDIA creates web solutions that enhance the user experience, bringing your business and customers closer.

[www.icemedia.com.au](http://www.icemedia.com.au)



**AccessHQ**  
The home of Human Quality, Australia's leading independent technology testing organisation.

[www.accesshq.com](http://www.accesshq.com)



**Catapult BI**  
Catapult BI provides data management and business insights solutions.

[www.catapultbi.com](http://www.catapultbi.com)

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